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**POSITION:** Director of Artistic Operations

**REPORTS TO:** Managing Director

#### THE POSITION

The Director of Artistic Operations is a key advisory and organizational role that works closely with the Artistic Director and Managing Director to achieve the artistic vision of Ballet BC and prepare for the future of the company in its new home on Vancouver's Granville Island. This new role is being added to Ballet BC's leadership team to support the continued growth of Ballet BC, including the development of new revenue streams, an extended touring season, and additional choreographic works by the Artistic Director. The Director, Artistic Operations will lead existing artistic initiatives, operationalize new strategic priorities, and focus on the internal culture and working experience at Ballet BC.

A strategic thinker who feels comfortable questioning the status quo, the Director of Artistic Operations is a clear communicator, practical thinker, and active listener, who possesses a high level of critical thinking, flexibility, and a deep passion for contemporary dance.

Reporting to the Managing Director, the Director of Artistic Operations will oversee the Outreach & Education team, and partner closely with the artistic team, along with Director of Production, Director of Development and Director of Marketing to achieve Ballet BC's vision and strategic plan.

#### THE COMPANY

Combining classical integrity with a contemporary sensibility, Ballet BC is a company of 20 talented dancers from Canada and around the world that is committed to contemporary dance. Solidly grounded in the rigour and artistry of classical ballet, with an emphasis on innovation and the immediacy of the 21st century, the company presents a distinct and diverse repertoire of the most sought-after Canadian and international contemporary ballet choreography. Ballet BC continues its commitment to perform highly acclaimed productions on regional, national and international tours in addition to its regular performance season at the Queen Elizabeth Theatre in Vancouver.

The largest dance organization in British Columbia, Ballet BC is a professional contemporary

ballet company located in the heart of the culturally vibrant city of Vancouver, situated on the traditional, ancestral and unceded territory of the Coast Salish peoples—Sḵwx̱wú7mesh (Squamish), Stó:lō and Səlílwətaʔ/Selilwitulh (Tsleil-Waututh) and xʷməθkʷəy̓əm (Musqueam) First Nations. Recognized as one of the world's most livable cities, Vancouver is surrounded by wild, natural beauty.

## ROLE RESPONSIBILITIES

### **Artistic Operations**

- Manage existing and seek new national and international touring opportunities and partnerships that complement and support Ballet BC's work.
- Nurture and strengthen new and existing artistic relationships to create new sources of revenue for the organization and to enhance the Ballet BC brand.
- In collaboration with others, select producing partnerships and creative teams for the development and production of projects.
- Collaborate in the conception and creative development of new artistic alliances for Ballet BC.
- Oversee the development and execution of productions to meet the artistic standards of the organization.
- Build and maintain positive working relationships through effective influence with industry partners.
- Operationalize non-performance artistic revenue streams.
- Liaise between artistic and administrative teams.

### **Marketing & Fundraising Involvement**

- In collaboration with the Managing Director, build on Ballet BC's national and international brand, aggressively seeking new avenues of collaboration and support for Ballet BC.
- Identify, build, and nurture relationships with individual donors invested in the dance and artist community.
- Work closely with the Development team to broaden and strengthen fundraising/development activities.
- Partner closely with Marketing team to lead marketing and communications artistic content.

### **Ballet BC Operations**

- Strong liaison between artistic and administrative teams, creating collaborative team-based approaches, and supporting the Artistic Director and Managing Director to operationalize strategic initiatives.
- Opportunity to support the artistic team with rehearsal direction, teaching, and setting choreography (based on skills and interest).

## QUALIFICATIONS

The role requires an individual with demonstrated artistic vision, strong operational experience, and a deep connection to the North American and global dance community. The candidate must possess creativity, strong leadership, business management, people development, and not-for-profit skill and experience. Extensive experience in creative development, ideally within a creative arts organization, is essential.

The successful candidate must have successfully implemented strategic initiatives and led progressive scenario planning to imagine various futures and prepare for the unexpected.

With a deep network of artistic partners, the successful candidate will represent Ballet BC in the global arts community and raise the profile of the company to achieve Ballet BC's strategic vision. Constantly vigilant, honing their ability to anticipate change, the Director of Artistic Operations, is a leading driver of innovation and new ideas for the company.

A track record of developing and maintaining effective relationships with significant prospective donors and partners and demonstrated success in securing major gifts as a result is desirable. Excellent interpersonal and communication skills are essential.

The incumbent has a strong ability to connect at all levels of the business and people, including emerging and wise practices in equity, diversity, and inclusion.

A deep knowledge of the Canadian cultural arts scene and strong relationships in the Vancouver market is preferred.

**Applications:** Please send cover letter and resume to [recruitment@balletbc.com](mailto:recruitment@balletbc.com)  
Attention: Managing Director  
Deadline: August 31, 2022

Ballet BC is an equal opportunity employer that fosters an inclusive, equitable and accessible environment. We thank all applicants for their interest in Ballet BC; however, only chosen applicants will be contacted.